

◁ According to Mr Veigli, many small business owners already have some form of asset protection in place.

He warns, however, that in many instances, these existing arrangements are not adequate and provide little, if any, asset protection.

He said he highly recommends that an overall risk analysis, conducted purely from an asset protection point of view, should be completed by a specialist to ensure all assets, both business and personal, are "bullet-proofed" against any future threat.

"Protecting your business, investments, home, everything you've worked hard for, is something that should be seriously considered. Unfortunately, once legal action has commenced, a subpoena is sent, or even if storm clouds are on the horizon, it is already too late," Mr Veigli said.

For further information about asset protection see the advertisement on page 30. ■

Temisoft set to unveil exciting (greener) future

Australia's benchmark developer and distributor of integrated business management software solutions for Australian pest managers, Temisoft, appear set to create an information management revolution which will be good news for pest managers, and the environment.

Thousands of trees may be spared from being felled for paper. Millions of litres of petrol may avoid being burnt on unnecessary journeys back to base. And countless hours of pest management technicians' time will be devoted to productive work rather than to returning to base to catch up on the paperwork.

OK, it may not be thousands of trees and millions of litres, at least not immediately. And who knows



Kevork Temisgian

whether pest managers with more time on their hands will actually do more work or try to lower their golf handicaps? But, rest assured, what Temisoft reveals towards the end of the year will have a mighty impact.

Temisoft has become renowned for the reliability, robustness and cost-effectiveness of its flagship ServicePRO, EZYReports, and EZYSchedule programs which have turned handheld computers into 'cannot do without' tools of trade for hundreds of pest managers across Australia.

What is coming up next will take pest management efficiency to new heights which, a year or so ago, would have seemed unreachable.

Temisoft founder and managing director, Kevork Temisgian, said he was reluctant to reveal what he had in the pipeline "just yet".

"We have always insisted that what we promise we deliver, and that what we deliver will perform and keep on performing reliably way, way into the future, long after it has been superseded," Kevork said.

"Having said that, we expect to have a major announcement to make in October – November. So it is very much a case of watch this space."

Follow the right light

While the UV lamps in insect light traps are traditionally replaced at the beginning of each insect season, their output should be monitored continually to ensure that output is adequate between scheduled tube replacement.

This warning from Pest IT's Peter McCarthy coincides with the release of PestWest's new UVA Meter, designed to easily and accurately measure tube output and help pest managers not only ensure that units are working effectively but that they are sited in optimum positions.

"Not all manufacturers' tubes maintain adequate performance throughout the year and, therefore, their efficacy cannot be guaranteed to be at optimum levels all year around," Mr McCarthy said.

The PestWest UVA Meter is designed to provide a rapid, calculation free indication of the condition of UV tubes in any electric fly trap.

"The instant and clear readout enables service technicians, installers and EHOs, who need to check whether a fly trap is operating at optimum performance, to record output using a simple 1 to 10 scale," Mr McCarthy said.

"In addition, the moving bar of LED lights changes colour according to the condition of the tube, ideal to give an indication of tube condition at a glance," he said.

Unlike those of its predecessor, the batteries in the new UVA Meter are user-replaceable with a battery life of typically two years.

The new PestWest UVA Meter is about the size of a mobile phone, and can be carried around conveniently and with a lanyard facility for ease of use when in difficult situations e.g. at the top of ladders.

The new PestWest UVA Meter is available from Pest IT and from selected distributors.



Peter McCarthy shows off Pest IT's extensive range at the AEPMA Conference in Melbourne.

Subscription details for Professional Pest Manager are located on page three of this edition.